



IT Consultant – (Pre-Sales and IT Service Implementation Projects)

A rewarding opportunity for an experienced and qualified IT professional to join the vibrant, highly skilled Technical team at Risc IT Solutions, where you'll benefit from an inclusive and supportive culture and exciting career progression opportunities.

Consideration will be given to those who would prefer hybrid or remote working, although the initial few months in the role will involve regular visits to our Colwyn Bay office in North Wales to enable thorough training.

About us

Risc IT Solutions is an award-winning, Microsoft CSP and a pioneer of Cloud Backup in the UK. We deliver cutting-edge cloud and IT solutions to help businesses become secure, productive, and agile. This means their employees can work anywhere, easier, and they can stop worrying about data breaches or being hacked.

We've built our company over the last 21 years on a foundation of trust, knowledge, experience and a dedication to providing first-class support, typically working with companies between 25 and 250 employees, nationally.

We recognise that none of this would be possible without our people - they're the heart of our organisation, and the driving force behind our ongoing success.

We're currently in the midst of an exciting and rapid period of business growth and as such have a need to expand our team.

You'll be joining a thriving and highly-skilled team that embraces change and progression with enthusiasm with opportunity for development and progression, as well as rewards for individual and company-wide success.

The Role – IT Consultant (pre-sales and IT service implementation projects)

Working within the Technical Department, you'll be working closely with the Sales and Technical Teams to identify, plan and implement complex professional IT service projects.

Your duties will include, although will not be limited to:

- Assisting with pre-sales scoping to assist Sales Teams to identify solutions
- Collating requirements, planning and delivering complex professional services
- Taking ownership of projects and customer relationships
- Ensuring commercial viability of proposed solutions
- Supporting customers and colleagues with their use of software, hardware and services

The Package

You will benefit from:

- A salary in the region of £35,000 to £45,000, with the level dependent on experience and qualifications, plus bonus scheme



- Flexible working options, with option for hybrid or remote working if preferred. You will be expected to attend our Colwyn Bay (North Wales) office a minimum of 2 days a week.
- Permanent contract, working Monday to Friday 8:30am to 5:30pm
- Investment in your career development, with external and internal training courses
- Excellent opportunities for progression
- Comprehensive staff benefits including generous holiday entitlement, salary sacrifice scheme and Private Medical Insurance, after a qualifying period

Our Requirements - IT Consultant – (Pre-Sales and IT Service Implementation Projects)

To excel in this role you will need:

- Experience and proficiency gained in a similar role, with a broad range of IT knowledge and skills, ideally working as part of Managed Services Provider
- Technical skills and experience with Infrastructure and Modern Desktop, including but not limited to - Azure AD; Security; Windows Server environments; networking, and M365 Premium Stack
- An Undergraduate Degree (in relevant subject)
- Microsoft qualifications i.e., MSCA, MCSE, (or modern equivalent - MS-102) AZ-104 or MS-700
- Full UK driving licence

You will also need to be:

- Able to deliver clear and articulate information to customers and colleagues
- Attentive to customer needs, and able to build strong rapport and loyalty
- Able to manage difficult situations calmly
- Confident in your superb analytical and methodical problem-solving skills

We truly believe that diversity in backgrounds, cultures, experiences, and values enables us to flourish as an organisation and as a team. So, if you meet the requirements above and would be interested in joining our team, we welcome your application.

More about us:

Risc IT was one of the first Microsoft Partners in the UK to achieve Cloud Solution Provider (CSP) Direct status. Risc have been awarded Microsoft Gold Small and Midmarket Cloud Solutions and Gold Cloud Productivity competencies.

Our portfolio includes a combination of Cloud and Physical solutions to provide support to IT Infrastructure, Business Continuity, Business Productivity, Data Security and Compliance, as well as Endpoint management / protection.

All applications for this IT Consultant (pre-sales and IT service implementation projects) role are to be submitted online, and strictly no agency calls or agency CV submissions.